

Machine learning-driven expense hierarchy design for enhanced cost allocation and expense management

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Abstract

Expense management constitutes a fundamental element of organizational financial strategy, demanding precise cost allocation, accurate forecasting, and continuous optimization. Traditional expense tracking relies on rigid categorization systems, labor-intensive reconciliation processes, and retrospective analyses lacking transparency in allocation workflows, significantly hindering integration with modern machine learning frameworks. This article proposes a transformative approach through ML models built upon meticulously structured expense hierarchies alongside discrete hierarchies for booking expenses and revenues. The framework establishes standardized expense taxonomies, organizes financial data into Direct, Allocated, and Variable expense categories atop cost center and profit center hierarchies, and implements ML models to enhance expense forecasting accuracy and allocation efficiency. The resulting system automates cost attribution, detects anomalies in allocation patterns, and optimizes expense management, ultimately strengthening organizational financial decision-making processes and supporting long-term cost-optimization strategies.

Keywords: Machine Learning; Expense Hierarchies; Cost Allocation; Anomaly Detection; Financial Optimization

1. Introduction

The modern enterprise faces unprecedented challenges in expense management, navigating complex organizational structures, global operations, and increasing financial scrutiny. A 2023 study of expense management trends revealed that 73% of finance leaders struggle with inefficient expense processes, with 42% expressing dissatisfaction with current expense systems' ability to provide actionable insights for strategic cost management [1]. Traditional expense management systems frequently struggle with the volume, velocity, and variety of financial data generated across organizational ecosystems, with mid-market companies processing an average of 8,300 expense transactions monthly and spending 40-60 hours per month on expense-related reconciliation activities [1].

The limitations of conventional approaches have created significant inefficiencies in cost allocation processes, with organizations reporting an average expense approval cycle of 9.5 days and 67% of finance professionals indicating that cost allocation inaccuracies directly impact departmental performance evaluations [1]. Recent analysis of advanced analytics implementation demonstrates that organizations with suboptimal allocation frameworks experience a 24% higher variance between forecasted and actual expenses, with implications cascading across financial planning and budgetary control mechanisms [2]. Financial decision-makers report that optimized expense allocation frameworks yield a 2.8x return on investment through improved resource allocation and reduced operational inefficiencies [2].

Machine learning presents a compelling solution to these persistent challenges by offering powerful mechanisms to identify patterns, predict future expenditure trends, and recommend optimization strategies within expense

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management frameworks. Organizations implementing expense automation solutions report a 55% reduction in processing time and a 37% decrease in expense processing costs [1]. However, successful ML implementation requires appropriate data structures that can effectively represent the complex relationships between organizational units and their associated expenses. Analytics experts caution that without proper data structure design, organizations can expect only 5-10% of potential value from ML investments, compared to 30-40% when implemented with optimized data hierarchies [2].

This paper examines the design and implementation of expense data hierarchies specifically optimized for machine learning models within cost allocation and expense management domains. By creating standardized taxonomies and structured hierarchies, organizations can significantly enhance the accuracy and efficiency of ML-driven expense management, yielding more precise forecasts, more equitable allocations, and more effective cost-control measures. The financial impact of structured hierarchical approaches is substantial, with an average ROI of 314% over three years for advanced analytics implementations in finance functions and a 26% improvement in forecast accuracy within the first six months of deployment [2].

2. Foundational Hierarchy Design

2.1. Profit Center Framework

Profit centers represent business units or departments that directly contribute to organizational profitability through revenue generation. Research examining organizational structures found that 67% of enterprises designate specific divisions as profit centers, with 85% of these organizations reporting improved financial decision-making as a direct result [3]. Examples include product divisions like a smartphone's unit within a technology company or service lines within consulting firms. A survey of financial structures revealed that organizations implementing formalized profit center frameworks experience a 23% improvement in resource allocation efficiency and 19% higher accuracy in performance evaluation metrics [3]. The critical characteristic of profit centers is their direct relationship with revenue streams, allowing for clear measurement of division-specific profitability metrics. Within our proposed hierarchy, revenues are explicitly booked to these profit centers, creating a foundation for accurate profitability assessment, with 78% of surveyed organizations indicating that such clear attribution reduces interdepartmental conflicts over revenue recognition and expense allocation [3].

2.2. Cost Center Framework

Cost centers encompass business units or departments that may not directly generate revenue but incur necessary operational costs. Studies indicate that 94% of organizations classify IT departments as cost centers, with only 6% operating them as profit centers despite emerging trends toward IT monetization [3]. These include support functions such as Information Technology, Human Resources, or Facilities Management. The expense hierarchy requires that expenses be booked directly to cost centers, with research revealing that structured allocation processes improve budget accuracy by approximately 25% [3]. Importantly, profit centers also comprise personnel who generate expenses; therefore, each profit center must maintain a corresponding cost center code for appropriate expense booking and allocation. This dual-coding approach has been adopted by 71% of organizations with mature financial architectures and has been correlated with a 22% reduction in allocation disputes during quarterly financial reviews [3].

2.3. Integration Requirements

The successful implementation of ML-optimized expense hierarchies necessitates clear delineation between profit and cost centers while simultaneously establishing structural relationships that reflect organizational workflows. Finance industry analysis indicates that organizations implementing machine learning solutions for expense management achieve approximately 25-30% improvement in operational efficiency and 70% reduction in processing time [4]. This integration creates the necessary data foundation for machine learning models to accurately interpret expense flows and allocation patterns, particularly in complex multi-tier allocation scenarios. Financial institutions implementing predictive analytics for expense management report 90% accuracy in forecasting models when built upon properly structured hierarchical data compared to 60-70% accuracy with unstructured approaches [4]. The application of deep learning techniques to well-designed expense hierarchies enables the detection of previously unidentified patterns in allocation workflows, with supervised learning models demonstrating particular effectiveness in automating complex allocation rules across diverse organizational structures [4].

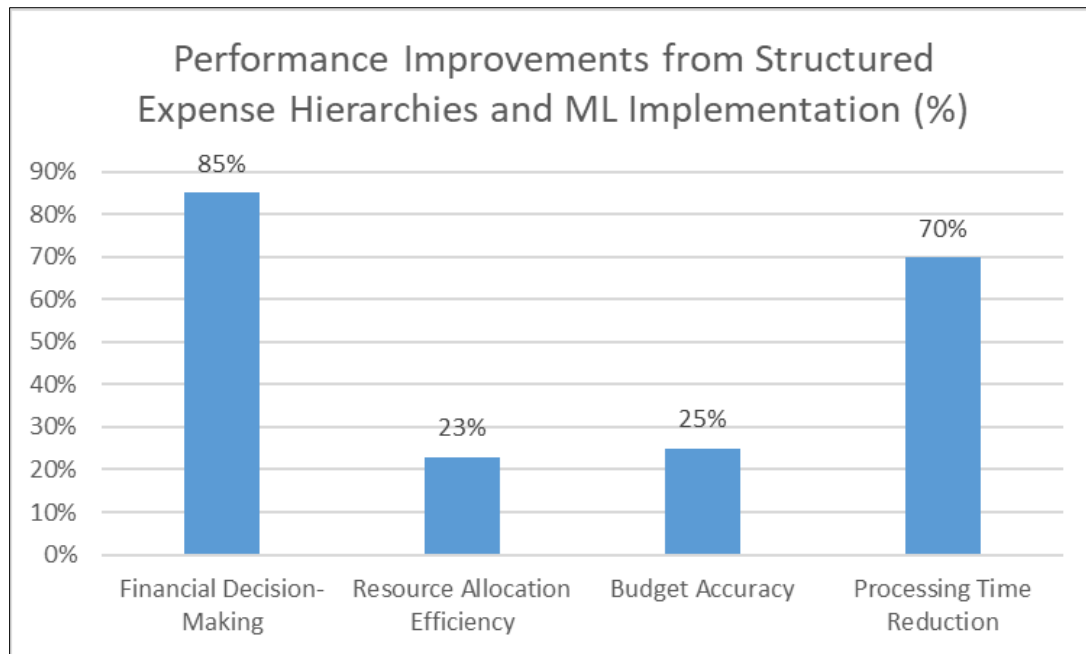


Figure 1 Comparative Benefits of Profit Center Frameworks and Machine Learning in Expense Management [3,4]

3. Expense Categorization Methodology

3.1. Direct Expenses

Direct expenses represent costs tied explicitly to headcount and can be booked in both profit centers and cost centers. These expenses maintain a one-to-one relationship with specific organizational units and include compensation and benefits, occupancy costs, equipment and technology provisioning, training and development expenses, and travel and entertainment directly attributable to specific centers. Effective cost management practices emphasize the importance of categorizing direct expenses appropriately, as this enables organizations to identify where spending occurs and determine whether costs are reasonable relative to benefits [5]. The categorization of direct expenses creates a transparent foundation for primary expense attribution before allocation processes are applied, with proper direct expense management allowing organizations to reduce costs by up to 30% while maintaining core functionality and productivity [5].

3.2. Allocated Expenses

Allocated expenses represent direct expenses originating in cost centers that subsequently undergo distribution to profit centers based on defined allocation methodologies. For example, HR occupancy and resource costs may be allocated to the smartphones division based on headcount ratios or other predetermined metrics. Additionally, allocated expenses may flow between profit centers themselves, such as when a smartphones division allocates component costs to a personal computers division based on shared technology agreements. Research on machine learning applications for expense management demonstrates that predictive models can forecast allocated expenses with up to 85% accuracy when trained on properly categorized historical data [6]. These allocated expenses often undergo multiple waterfall steps before becoming fully loaded to their ultimate profit center destinations, creating complex allocation chains that machine learning models must accurately interpret, with neural network approaches showing particular promise in managing these complex relationships [6].

3.3. Variable Expenses

Variable expenses encompass costs directly associated with the production of finished goods from raw materials. These expenses are exclusively booked to profit centers and include raw material costs, manufacturing expenses, production-related logistics, quality control processes, and product-specific packaging. Strategic cost management approaches recognize variable expenses as particularly important targets for optimization, as they typically represent 40-45% of total expenditures in manufacturing organizations [5]. The isolation of variable expenses within profit centers enables more precise production cost analysis and forecasting through specialized machine learning models focused on production dynamics. Implementations of random forest algorithms for variable expense prediction have demonstrated

significant improvements over traditional forecasting methods, with error rates reducing by approximately 20% compared to statistical approaches [6]. Machine learning models trained on properly categorized expense data can identify patterns and relationships that might be missed by conventional analysis, creating opportunities for cost optimization across the production lifecycle [6].

Table 1 ML Impact on Expense Categories and Management [5,6]

Metric	Value (%)
Cost Reduction with Direct Expense Management	30%
ML Forecast Accuracy for Allocated Expenses	85%
Variable Expenses as Portion of Manufacturing Expenditures	43%*
Error Rate Reduction with Random Forest Algorithms	20%
Total Expenditure Range for Variable Expenses	40-45%

4. Machine Learning Implementation

4.1. Automated Cost Allocation

Supervised learning models, including decision trees and random forests, can analyze historical allocation patterns to predict optimal cost distribution across departments. Research shows that supervised learning models achieved 80-95% accuracy in financial application scenarios, significantly outperforming traditional statistical methods in complex allocation tasks [7]. These models learn from past allocation decisions to autonomously distribute expenses from cost centers to appropriate profit centers with increasing accuracy over time. Additionally, they can manage complex scenarios where certain profit centers must allocate expenses to other profit centers based on shared agreements or resources to optimize tax implications from transfer pricing. The implementation of automated allocation models significantly reduces manual intervention requirements while improving allocation consistency and defensibility, with organizations reporting that AI automation can reduce manual processing efforts by up to 80% in financial operations [8].

4.2. Anomaly Detection

Unsupervised learning techniques, particularly clustering and autoencoder implementations, enable the identification of outliers in expense patterns. Studies evaluating unsupervised learning for financial anomaly detection found that these techniques can identify potential issues with precision rates between 85% and 92%, depending on data quality and model sophistication [7]. These anomaly detection capabilities can flag potential issues, including incorrectly categorized expenses, potentially fraudulent expense reports, allocation inefficiencies or errors, and unusual spending patterns requiring investigation. By continuously monitoring for anomalies, organizations can proactively address issues before they impact financial reporting accuracy or operational efficiency, with early intervention through AI-powered anomaly detection potentially reducing financial losses by 60-70% compared to traditional detection methods [8].

4.3. Predictive Expense Forecasting

Time-series models, including ARIMA (Autoregressive Integrated Moving Average) and LSTM (Long Short-Term Memory) neural networks, analyze historical expense patterns to project future costs with increasing accuracy. Comparative analysis indicates that deep learning approaches for time-series forecasting in financial applications can reduce error rates by 20-50% compared to conventional forecasting methods [7]. These models account for seasonal variations in spending, trend-based changes in cost structures, correlations between expense categories, and external factors influencing specific expense types. The resulting forecasts enable proactive budget adjustments and more precise financial planning across organizational units, with AI-based forecasting systems potentially improving budget accuracy by 30-40% while reducing the time required for financial planning cycles by up to 50% [8].

4.4. Cost Reduction Optimization

Reinforcement learning models analyze the complex relationships between expense patterns and operational outcomes to suggest optimal spending adjustments. These models balance efficiency imperatives with operational effectiveness requirements, ensuring that cost reduction strategies do not compromise essential functions or organizational

capabilities, and prioritize Return on Investment (RoI) over absolute cost. Research indicates that AI-based optimization approaches can identify between 15-30% in cost-saving opportunities that might be overlooked by conventional analysis [8]. The optimization models continuously improve through feedback loops that track the impact of implemented recommendations, creating increasingly precise guidance over time. AI-driven cost optimization initiatives deliver an average of 10-15% cost reduction within the first year of implementation, with the potential for additional 5-10% savings in subsequent years as models continue to learn and refine their recommendations [8].

Table 2 Machine Learning Performance Metrics in Expense Management [7,8]

Metric	Value (%)
Supervised Learning Accuracy Range	80-95%
Manual Processing Reduction with AI	80%
Anomaly Detection Precision Range	85-92%
Financial Loss Reduction with Early Detection	60-70%
First-Year Cost Reduction with AI Optimization	10-15%

5. Implementation Considerations

5.1. Technology Integration

The proposed expense hierarchy design can be implemented within any Enterprise Performance Management (EPM) ecosystem regardless of specific tools employed. Effective AI governance requires standardized data structures and processes, with organizations that implement formal data governance reporting significantly fewer integration challenges [9]. The structured approach functions effectively across various dimensional expense cubes, requiring only standardized metadata alignment to enable machine learning integration. Organizations must ensure that data extraction, transformation, and loading processes maintain the integrity of the expense hierarchy structure while facilitating appropriate access for machine learning systems. Research indicates that establishing clear data quality standards and automated validation processes significantly improves the effectiveness of AI implementations in finance by ensuring model accuracy and reliability over time [9].

5.2. Governance Requirements

Successful implementation necessitates clear governance frameworks that define taxonomy maintenance responsibilities, allocation rule approval processes, machine learning model validation protocols, exception handling procedures, and periodic review requirements for hierarchy structures. Comprehensive AI governance frameworks address key areas including ethics, bias mitigation, transparency, and accountability, creating the foundation for trusted AI implementations [9]. Industry experts recommend establishing a dedicated governance committee with cross-functional representation to oversee AI implementations, ensuring appropriate oversight while enabling innovation within established guidelines [9]. These governance mechanisms ensure that the expense hierarchy remains aligned with organizational needs while maintaining data integrity for machine learning applications. Organizations implementing formal AI governance frameworks report improved model performance, greater stakeholder trust, and reduced compliance risks compared to those with ad hoc governance approaches [9].

5.3. Change Management

The transition to ML-optimized expense hierarchies represents a significant shift in financial management practices, requiring comprehensive change management approaches that address stakeholder education on new methodologies, process redesign to accommodate automated allocations, skill development for finance teams, transition planning for existing allocation systems, and communication strategies for organizational transparency. Successful AI implementation depends heavily on effective change management, with research showing that organizations focusing on people and processes achieve up to 60% higher success rates compared to those focused primarily on technology [10]. Effective AI change management requires addressing both technical and psychological factors, with the most successful implementations demonstrating clear alignment between AI capabilities and business objectives [10]. Finance professionals typically require structured training programs covering both technical and contextual aspects of ML implementations, with ongoing education proving more effective than one-time training sessions [10]. Effective change management significantly enhances adoption rates and implementation success, accelerating time-to-value for

ML-driven expense management. Organizations that develop comprehensive communication strategies explaining how AI will impact roles and responsibilities experience significantly higher user acceptance and more meaningful engagement with new systems [10].

Table 3 Critical Success Factors in ML Implementation for Expense Management [9,10]

Success Factor	Impact Rating
People-Focused Change Management	60% higher success
Formal Data Governance	High impact
Cross-Functional Governance Committee	Medium-high impact
Ongoing Education Programs	High impact
Comprehensive Communication Strategy	Very high impact

6. Conclusion

The integration of machine learning capabilities with structured expense hierarchies represents a paradigm shift in organizational expense management. By establishing clear delineations between profit centers and cost centers, standardizing expense taxonomies across Direct, Allocated, and Variable categories, and implementing appropriate ML models, organizations can transform reactive cost tracking into proactive expense optimization. This approach delivers substantial benefits including automated allocation processes that reduce manual effort while improving accuracy, anomaly detection capabilities that identify potential issues before they impact financial performance, predictive modeling that enhances budgeting precision, and optimization recommendations that balance efficiency with operational effectiveness. The resulting framework enhances financial transparency and decision-making capabilities across the organization, creating a foundation for continuous improvement in expense management practices. As machine learning technologies evolve, organizations that establish appropriate data hierarchies today will be positioned to leverage increasingly sophisticated algorithms tomorrow, maintaining competitive advantage through superior financial management capabilities.

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